Financial Statements and Report of Independent Certified Public Accountants

Cambridge College

August 31, 2022 and 2021

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Trustees Cambridge College

Opinion

We have audited the financial statements of Cambridge College (the "College"), which comprise the statements of financial position as of August 31, 2022 and 2021, and the related statements of activities, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the College as of August 31, 2022 and 2021, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for opinion

We conducted our audits of the financial statements in accordance with auditing standards generally accepted in the United States of America (US GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the College and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of management for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud



may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with US GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Boston, Massachusetts

Scant Thornton LLP

May 22, 2023

STATEMENTS OF FINANCIAL POSITION

August 31, 2022 and 2021

	2022	2021
ASSETS		
Cash and cash equivalents	\$ 2,862,74	6 \$ 1,573,034
Restricted cash	6,166,76	5 6,277,850
Accounts receivable, net	2,089,12	2 2,627,005
Grants and contributions receivable	268,85	0 267,151
Prepaid expenses and other current assets	1,152,75	7 959,827
Investments	45,128,08	2 62,053,600
Other assets	284,47	3 318,658
Property and equipment, net	6,902,00	0 7,912,075
Goodwill, net	417,05	8 472,667
Intangible assets, net	842,07	6 954,076
Total assets	\$ 66,113,92	9 \$ 83,415,943
LIABILITIES AND NET ASSETS		
Accounts payable	\$ 1,355,95	6 \$ 515,036
Accrued expenses	1,363,48	8 1,540,672
Tuition deposits and deferred tuition revenue	1,177,97	5 745,912
Deferred rent	3,228,97	5 2,958,445
Line of credit	19,861,28	1 11,000,000
Notes payable		- 6,389,970
Capital lease obligations	482,45	8 1,059,648
Total liabilities	27,470,13	3 24,209,683
COMMITMENTS AND CONTINGENCIES		
Net assets		
Without donor restrictions	26,076,49	2 44,577,594
With donor restrictions	12,567,30	4 14,628,666
Total net assets	38,643,79	6 59,206,260
Total liabilities and net assets	\$ 66,113,92	9 \$ 83,415,943

STATEMENT OF ACTIVITIES

For the year ended August 31, 2022

	thout Donor estrictions	-	/ith Donor estrictions	Total
Revenues, gains and other support				
Tuition and fees, net	\$ 19,127,956	\$	-	\$ 19,127,956
Government grants	1,912,669		-	1,912,669
Contributions	120,952		977,308	1,098,260
Rental income	395,184		-	395,184
Investment return	(4,571,042)		(1,507,367)	(6,078,409)
Other income	369,312		-	369,312
Net assets released from restrictions	1,498,655		(1,498,655)	-
Appropriation of Board-designated endowment funds for operations	 18,501,102			 18,501,102
Total revenues, gains and other support	 37,354,788		(2,028,714)	 35,326,074
Expenses				
Educational				
Instruction	10,526,168		-	10,526,168
Academic support	6,158,091		-	6,158,091
Student services	11,569,453		-	11,569,453
Management and general	8,555,954		-	8,555,954
Fundraising	 545,122		-	 545,122
Total expenses	37,354,788			 37,354,788
Change in net assets from operations	 		(2,028,714)	 (2,028,714)
Non-operating activities				
Change in value of split-interest agreements	-		(32,648)	(32,648)
Appropriation of Board-designated endowment funds for operations	 (18,501,102)			 (18,501,102)
Total non-operating activities	 (18,501,102)		(32,648)	 (18,533,750)
Changes in net assets	(18,501,102)		(2,061,362)	(20,562,464)
Net assets, beginning of year	 44,577,594		14,628,666	 59,206,260
Net assets, end of year	\$ 26,076,492	\$	12,567,304	\$ 38,643,796

The accompanying notes are an integral part of this financial statement.

STATEMENT OF ACTIVITIES

For the year ended August 31, 2021

	Without Donor Restrictions	With Donor Restrictions	Total
Revenues, gains and other support			
Tuition and fees, net	\$ 23,063,061	\$ -	\$ 23,063,061
Government grants	4,122,323	90,000	4,212,323
Contributions	166,282	583,685	749,967
Rental income	185,551	-	185,551
Investment return	6,146,292	1,697,620	7,843,912
Other income	436,999	-	436,999
Gain on sale of property and equipment	134,698	-	134,698
Forgiveness of debt	3,337,800	-	3,337,800
Net assets released from restrictions	750,313	(750,313)	-
Appropriation of Board-designated endowment funds for operations	1,491,503		1,491,503
Total revenues, gains and other support	39,834,822	1,620,992	41,455,814
Expenses			
Educational			
Instruction	11,394,088	_	11,394,088
Academic support	6,528,132	_	6,528,132
Student services	11,610,095	_	11,610,095
Management and general	7,932,467	_	7,932,467
Fundraising	663,120		663,120
Total expenses	38,127,902		38,127,902
Change in net assets from operations	1,706,920	1,620,992	3,327,912
Non-operating activities			
Change in value of split-interest agreements	-	(22,495)	(22,495)
Appropriation of Board-designated endowment funds for operations	(1,491,503)		(1,491,503)
Total non-operating activities	(1,491,503)	(22,495)	(1,513,998)
Changes in net assets	215,417	1,598,497	1,813,914
Net assets, beginning of year	44,362,177	13,030,169	57,392,346
Net assets, end of year	\$ 44,577,594	\$ 14,628,666	\$ 59,206,260

The accompanying notes are an integral part of this financial statement.

STATEMENTS OF CASH FLOWS

For the years ended August 31, 2022 and 2021

		2022		2021
Cash flows from operating activities	Φ.	(00 500 404)	Φ.	4 040 044
Change in net assets	\$	(20,562,464)	\$	1,813,914
Adjustments to reconcile change in net assets to net cash used in operating activities				
Depreciation and amortization		1 261 200		1 250 556
Provision for doubtful accounts		1,261,209		1,358,556
Gain on forgiveness of debt		25,352		332,017
		7 405 746		(3,337,800)
Net realized and unrealized (losses) gains on investments Gain on sale of property and equipment		7,125,716		(6,959,419)
		-		(134,698)
Change in operating assets and liabilities		E40 E04		445 220
Accounts receivable		512,531		415,338
Contributions receivable		(1,699)		(192,388)
Prepaid expenses and other current assets		(192,930)		(153,535)
Other assets		34,185		9,068
Accounts payable		840,920		(287,738)
Accrued expenses		(177,184)		(120,226)
Deferred rent		270,530		284,379
Tuition deposits and deferred tuition revenue		432,063		(290,799)
Perkins loan refundable advances				(55,460)
Net cash used in operating activities		(10,431,771)		(7,318,791)
Cash flows from investing activities				
Purchases of property and equipment		(83,525)		-
Net proceeds from sale of property and equipment		-		156,450
Purchases of investments		(50,136,556)		(41,812,361)
Sales and maturities of investments		59,936,358		49,434,853
Net cash provided by investing activities		9,716,277		7,778,942
Cash flows from financing activities				
Net advances on line of credit		8,861,281		700,000
Payments on note payable		(6,389,970)		(554,280)
Payments on capital lease obligations	_	(577,190)		(618,374)
Net cash provided (used in) by financing activities		1,894,121		(472,654)
Net increase (decrease) in cash, cash equivalents, and restricted cash		1,178,627		(12,503)
Cash, cash equivalents, and restricted cash, beginning of year		7,850,884		7,863,387
Cash, cash equivalents, and restricted cash, end of year	\$	9,029,511	\$	7,850,884
Supplemental disclosures of cash flow information				
Cash paid during the year for interest	\$	325,148	\$	746,277
Computer and office equipment purchases in accounts payable	\$		\$	25,615
Non-cash gain on forgiveness of debt	\$		\$	3,337,800

The accompanying notes are an integral part of these financial statements.

NOTES TO FINANCIAL STATEMENTS

August 31, 2022 and 2021

NOTE 1 - ORGANIZATION

Cambridge College (the "College") is a private, nondenominational institution offering graduate and undergraduate educational opportunities for working adults. The College is accredited by the New England Commission of Higher Education. The College's main campus is located in Boston, Massachusetts, with additional regional centers located in Springfield and Lawrence, Massachusetts; Rancho Cucamonga California and Guaynabo, Puerto Rico. Students enrolled in the College's traditional programs at the College's main campus are primarily from the Greater Boston area. Students enrolled at the College's regional centers are primarily from the cities, towns and states that are in close proximity to the center.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying financial statements have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

Classification and Reporting of Net Assets

Net assets and revenues, expenses, gains and losses of the College are classified into two categories, based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the College and changes therein are classified and reported as follows:

Net assets without donor restrictions include amounts not subject to donor-imposed stipulations, including net investment in plant and funds designated by the Board of Trustees. Net assets designated by the Board of Trustees to function as endowment totaled \$30,629,287 and \$45,043,708 at August 31, 2022 and 2021, respectively.

Net assets with donor restrictions are subject to donor-imposed restrictions that will be satisfied by actions of the College and/or the passage of time. In addition, net assets with donor restrictions also include net assets whereby the respective donors have stipulated that the corpus contributed be invested and/or maintained in perpetuity. Contributions receivable, funds held in support of split-interest agreements, and beneficial interest in split-interest agreements also classified as net assets with donor restrictions.

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by express donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Realized and unrealized gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or law.

Expirations of donor-imposed-restrictions on net assets, that is, the donor-imposed stipulated purpose has been met and/or the stipulated time period has elapsed, are reported as reclassifications between the applicable classes of net assets.

Dividends, interest, and net realized unrealized gains or losses, arising from investments, are reported:

- as increases in net assets with donor restrictions if the terms of the gift require that they be added to the principal of a permanent endowment fund; and
- as increases in net assets with donor restrictions if the terms of the gift or state law impose restrictions
 on the current use of the income or net gains; and as increases in net assets without donor
 restrictions in all other cases.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

August 31, 2022 and 2021

Cash and Cash Equivalents

Cash and cash equivalents, including restricted cash, consist of bank accounts and money market funds with original maturities of 90 days or less.

Accounts Receivable

Accounts receivable are stated net of an allowance for doubtful accounts. The allowance for doubtful accounts on accounts receivable is determined based upon management's judgment considering such factors as prior collection history and type of receivable. The College writes off receivables when they are deemed uncollectible, and payments subsequently received on such receivables are recorded when received. As of August 31, 2022, and 2021, the allowance related to accounts receivable was approximately \$3,111,000 and \$3,276,000, respectively.

Restricted Cash

Restricted cash represents funds held in security of the College's revolving line of credit note, and notes payable, as well as note payable proceeds not yet utilized for capital acquisitions (see Note 7).

Investments

The College's investments are comprised primarily of marketable equity, mutual funds and money market funds and are reported at fair value. Investment income is recorded as revenue when earned. The College records its purchases and sales of investments on a trade date basis.

Charitable Gift Annuities

The College has entered into several charitable gift annuity agreements whereby the donor contributes assets to the College in exchange for distributions over a specific period of time. At the end of such time, the remaining assets are available for the College's use. Charitable gift annuities are recognized in the period in which the contract is executed. Contribution revenue is recorded equal to the difference between the fair value of the assets received and the liability for future payment to the donor. Assets held under charitable gift annuities are included in investments and were approximately \$538,000 and \$605,000 at August 31, 2022 and 2021, respectively. Accrued expenses include approximately \$186,000 and \$185,000 as of August 31, 2022 and 2021, respectively, for the annuity payment liability. Any change in such value is recorded as a change in value of split-interest agreements on the accompanying statements of activities.

Property and Equipment

Property and equipment are recorded at cost. Additions, renewals and betterments, unless of a relatively minor amount, are capitalized if greater than \$1,000. Expenditures for repairs and maintenance are charged to expense as incurred. Fixed assets are depreciated or amortized using the straight-line method.

Goodwill

Goodwill is the amount by which the cost of acquired net assets in a business combination exceeds the fair value of the identifiable net assets on the date of purchase or valuation.

The College has elected to amortize goodwill on a straight-line basis over 10 years and to test goodwill for impairment, when necessary. Impairment testing is performed upon the occurrence of a triggering event indicating that the fair value of goodwill might be less than its carrying amount. When a triggering event occurs, the college has the option to perform a qualitative assessment to determine whether a quantitative test is needed. If the assessment demonstrates it is more likely than not that an impairment exists, then further testing is required that compares the fair value of the entity with its carrying amount. The amount

NOTES TO FINANCIAL STATEMENTS - CONTINUED

August 31, 2022 and 2021

by which the carrying amount exceeds fair value represents the impairment loss to be recognized, up to the carrying amount of goodwill.

No triggering events were identified during 2022 or 2021.

Intangible Assets

Intangible assets consist of developed courseware and student referral relationships with finite useful lives, which are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to the future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is the amount by which the carrying amount of the asset exceeds its fair value. To date, no impairments have occurred.

The College's developed courseware and student referral relationship intangible assets have finite useful lives which are amortized using the straight-line method over their estimated useful lives over 10 years.

Tuition Deposits

Tuition deposits represent amounts that have not yet been earned as the underlying obligation has not been satisfied by the College and for which the student may request either a refund or to have the amounts applied to future tuition charges.

Tuition and Fees

Revenue is generated primarily through tuition and various fees associated with enrollment and recognized over time as the College provides the related goods and services. Generally, enrollment and instructional services are billed before a term begins and paid by the beginning of the term.

Tuition and fee revenues are reported net of scholarships. Scholarships are provided from unrestricted College resources, endowment earnings, or donor-restricted gifts and are awarded to students by the College. Tuition and fees on the statement of activities are shown net of discounts and scholarships of \$3,103,331 and \$4,149,540 for the years ended August 31, 2022 and 2021, respectively.

Tuition deposits and deferred tuition revenue includes \$1,177,975 and \$745,912 of August 31, 2022 and 2021, respectively, of payments received for tuition and fees for the following academic year's fall semester. These payments are recognized ratably as revenue over the applicable academic term as performance obligations are met.

Grants and Contributions

The College recognizes government and private contracts and grants as either contributions or exchange transaction revenues, depending on whether the transaction is reciprocal or not. For contributions, revenue is recognized when a contribution becomes unconditional, that is, when the conditions on which they depend are substantially met. Grants are evaluated as to whether they qualify as exchange transactions or contributions. Grants that are treated as exchange transactions are reported as revenue without donor restrictions when expenses are incurred in accordance with the terms of the agreement. The excess of amounts received in exchange transactions over the amount of expenditures incurred are classified as deferred revenues in the statements of financial position.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

August 31, 2022 and 2021

If a contract or grant agreement contains a right of release from the respective obligation provision on the part of the grantor and the agreement also contains a barrier to overcome, the College recognizes revenue for these conditional contributions when the related barrier to entitlement has been overcome. Funds received in advance of conditions being met would be reported as deferred revenue in the statements of financial position.

Higher Education Emergency Relief Funds (HEERF)

The Coronavirus Aid, Relief, and Economic Security Act (CARES Act) created a Higher Education Emergency Relief Fund (HEERF) specifically for emergency aid grants to students for expenses related to the disruption of instruction and direct aid to institutions to cover costs associated with significant changes to delivery of instruction due to COVID-19. The Coronavirus Response and Relief Supplemental Appropriations Act (CRRSA Act) created a HEERF II to be used for emergency financial aid grants to students and direct aid to institutions for lost revenue, reimbursement for expenses already incurred, technology costs associated with transition to distance learning, etc. The American Rescue Plan (ARP) also created a HEERF III for student emergency aid grants and direct aid to institutions for similar items as HEERF II.

The College recognized the following related to HEERF awards as of August 31, 2022 and 2021:

	 2022	 2021
Student aid portion awarded as emergency grants Institutional portion used to cover loss revenue	\$ 1,359,958 183,253	\$ 462,931 3,203,243
Total HEERF	\$ 1,543,211	\$ 3,666,174

Advertising

The College expenses the cost of advertising the first time an advertisement occurs. Advertising expense was approximately \$1,097,000 and \$1,145,000 for the years ended August 31, 2022 and 2021, respectively, and is included in educational expenses on the accompanying statements of activities.

Functional Allocation of Expenses

Costs for operation and maintenance of plant, interest expense and other general costs have been allocated to functional classifications services based on percentage of level of effort, square footage and other criteria.

Operations

Nonoperating revenues principally include perpetually restricted gifts, gifts for property and equipment, changes in value of split-interest agreements, and net assets released from restrictions for capital acquisitions. To the extent amounts are used for operations, as approved by the College's Board of Trustees, they are reclassified as amounts appropriated for operations on the statements of activities. All other activity is classified as operating revenues.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

August 31, 2022 and 2021

Concentration of Credit Risk

Financial instruments of the College that expose it to concentration of credit risk consist primarily of cash and investments. These funds are held in various high quality financial instruments managed by College personnel or outside advisors. Cash could be in excess of Federal Deposit Insurance Corporation insurance limits. The College believes that concentration of credit risk is limited with respect to its cash and investments.

Fair Value Measurements

Fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. There is a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

- Level 1 Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;
- Level 2 Quoted prices in markets that are not active, or inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability; and
- Level 3 Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable.

A financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

Income Taxes

The College is a not-for-profit organization as described in Section 501(c)(3) of the Internal Revenue Code, as amended (the "Code"), and is generally exempt from income taxes pursuant to Section 501(a) of the Code. The College is required to assess uncertain tax positions and has determined that there were no such uncertain positions that are material to the financial statements.

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of support and revenues and operating expenses during the reporting period. Actual results could differ from these estimates.

Reclassifications

Certain amounts from the 2021 financial statements have been reclassified to conform to the 2022 presentation. These reclassifications were the result of presenting a non-classified statement of financial position. As such, there was no impact on total assets, liabilities, net assets, revenues or expenses.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

August 31, 2022 and 2021

Recent Accounting Pronouncements

Leases (Topic 842)

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*, or Accounting Standards Codification 842 ("ASC 842"). ASC 842 establishes a comprehensive new lease accounting model. The new standard clarifies the definitions of a lease, requires a dual approach to lease classification similar to current lease classifications, and causes lessees to recognize leases on the statement of financial position as a lease liability with a corresponding right-of-use asset for leases with a lease term of more than 12 months. The ASU is effective for fiscal year 2023 for the College. The College is currently evaluating the impact of this pronouncement, which is expected to result in an increase in assets and liabilities on the statement of financial position. The organization's lease commitments as of August 31, 2022 are included in Note 10.

NOTE 3 - INVESTMENTS

Investments are comprised of and are classified within the fair value hierarchy as follows at August 31:

0000	Quoted Prices in Active Markets	Significant Other Observable	
2022	(Level 1)	Inputs (Level 2)	 Total
Cash and cash equivalents U.S. government and municipal obligations Common stocks Marketable debt securities Exchange traded funds Mutual funds	\$ 3,084,590 19,586,923 13,297,724 3,489,929	\$ - 3,174,325 - 2,494,591 - -	\$ 3,084,590 3,174,325 19,586,923 2,494,591 13,297,724 3,489,929
	\$ 39,459,166	\$ 5,668,916	\$ 45,128,082
2021	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	 Total
2021 Cash and cash equivalents U.S. government obligations Common stocks Marketable debt securities Municipal obligations Mutual funds	in Active Markets	Other Observable	\$ Total 1,560,755 3,029,961 28,969,349 5,520,312 1,548,844 21,424,379

Common stocks, exchange traded funds, and mutual funds are valued using active market prices (Level 1) U.S. government obligations, debt securities, and municipal obligations are valued using other observable inputs (Level 2).

NOTES TO FINANCIAL STATEMENTS - CONTINUED

August 31, 2022 and 2021

Investment return is comprised of the following for the years ended August 31:

	 2022	 2021
Interest and dividends, net Net realized and unrealized (losses) gains	\$ 984,667 (7,063,076)	\$ 914,554 6,929,358
Total investment return	\$ (6,078,409)	\$ 7,843,912

Investment management expenses of \$323,000 and \$317,356 are netted against interest and dividends for the years ended August 31, 2022 and 2021, respectively.

NOTE 4 - ENDOWMENT

The College's endowment consists of 32 individual funds established for a variety of purposes. The endowment includes donor-restricted endowment funds and funds designated by the Board of Trustees to function as quasi-endowments. Net assets associated with endowment funds, including funds designated by the Board of Trustees which function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Trustees of the College has interpreted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. Accordingly, the College classifies as net assets with donor restrictions the original fair value of gifts donated to its permanent endowment. The remaining portion of the donor-restricted endowment fund is included within net assets until such amounts are appropriated for expenditure by the College in a manner consistent with the standard of prudence prescribed by UPMIFA.

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the "historic dollar value." Deficiencies of this nature are reported as a change to net assets with donor restrictions in the College's statements of financial position. There were no deficiencies at August 31, 2022 or 2021.

Return Objectives and Risk Parameters

The College has adopted an investment philosophy which, combined with the spending rate, attempts to provide a predictable stream of returns thereby making funds available to programs that are supported by its endowment, while at the same time seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period, as well as board-designated funds. Under the College's investment policy and spending policy, both of which are approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce an inflation-adjusted return in excess of the spending rate over a long period of time. Actual returns in any given year may vary.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the College relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current

NOTES TO FINANCIAL STATEMENTS - CONTINUED

August 31, 2022 and 2021

yield (interest and dividends). The College outsources the management of the investment portfolio to an independent investment manager. The Investment Committee of the Board periodically makes recommendations to the Finance Committee regarding manager selection.

Spending Policy

Distributions from investment income earned on perpetually restricted endowment funds are made using the total return method. Under the total return method, distributions consist of interest, dividends and realized and unrealized gains. The Board of Trustees has established a spending rate that calculates the average annual return on the portfolio, net of management fees, for the previous 36 months less the average annual consumer price index percentage growth for the same period. Net assets are then released from restriction by vote of the Board of Trustees up to this spending rate of a maximum of 5%. The College has adopted this spending policy in order to protect the inviolate nature of the original corpus of gifts as well as to preserve the purchasing power of these funds into the future. In addition, the Board has adopted a policy of appropriating from Board-designated endowment funds an amount necessary to cover any operating deficits. However, unless such funds are needed for cash flows purposes the College does not liquidate the underlying investment funds.

Endowment fund net assets and activity were as follows for the year ended August 31, 2022:

	Without Donor Restrictions	With Donor Restrictions	Total
Net assets, beginning of year	\$ 45,043,708	\$ 13,264,596	\$ 58,308,304
Investment return Investment income Net appreciation	703,971 (4,318,392)	157,253 (1,602,708)	861,224 (5,921,100)
Total investment return	(3,614,421)	(1,445,455)	(5,059,876)
Appropriation of endowment assets	(10,800,000)	(716,500)	(11,516,500)
Net assets, end of year	\$ 30,629,287	\$ 11,102,641	\$ 41,731,928

Amounts appropriated for operations from Board-designated net assets on the statement of activities was \$18,501,102 for the year ended August 31, 2022. The actual amount withdrawn from these investments was \$10,800,000.

Included in Board-designated endowment funds at August 31, 2022 is \$6,166,765 of restricted cash, as reported on the statement of financial position.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

August 31, 2022 and 2021

The activity in the College's endowment for the year ended August 31, 2021 is as follows:

	Without Donor Restrictions		
Net assets, beginning of year	\$ 48,975,719	\$ 12,047,764	\$ 61,023,483
Investment return Investment income Net appreciation	613,071 4,479,664	149,872 1,472,736	762,943 5,952,400
Total investment return	5,092,735	1,622,608	6,715,343
Appropriation of endowment assets	(9,024,745)	(405,776)	(9,430,521)
Net assets, end of year	\$ 45,043,708	\$ 13,264,596	\$ 58,308,304

Amounts appropriated for operations from Board-designated net assets on the statement of activities was \$1,491,503 for the year ended August 31, 2021. The actual amount withdrawn from these investments was \$9,430,521.

Included in Board-designated endowment funds at August 31, 2021 is \$5,659,234 of restricted cash, as reported on the statement of financial position.

NOTE 5 - PROPERTY AND EQUIPMENT, NET

Property and equipment is comprised of the following at August 31:

	 2022	 2021
Building and improvements Leasehold improvements Furniture and equipment Telephone, computer equipment and integrated system	\$ 30,130 9,574,683 2,720,627 1,957,344	\$ 30,130 9,574,683 2,720,627 1,873,819
Subtotal	14,282,784	14,199,259
Accumulated depreciation	 (7,380,784)	 (6,287,184)
Net property and equipment	\$ 6,902,000	\$ 7,912,075

Depreciation expense was \$1,093,600 and \$1,190,947 for the years ended August 31, 2022 and 2021, respectively.

Total assets capitalized under lease arrangements amounted to \$4,154,942 August 31, 2022. The related accumulated depreciation associated with the assets capitalized under lease arrangements was \$3,678,132 and \$3,076,893 at August 31, 2022 and 2021, respectively.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

August 31, 2022 and 2021

NOTE 6 - GOODWILL AND OTHER INTANGIBLE ASSETS

At August 31, 2022, the College's goodwill carrying value was \$417,058 net of accumulated amortization of \$139,033, and the College's intangible assets carrying value was \$842,076 net of accumulated amortization of \$277,924. At August 31, 2021, the College's goodwill carrying value was \$472,667 net of accumulated amortization of \$83,224, and the College's intangible assets carrying value was \$954,076 net of accumulated amortization of \$165,924.

For the years ended August 31, 2022 and 2021, goodwill amortization expense was \$55,609. For the year ended August 31, 2022 and 2021, amortization expense on other intangible assets was \$112,000.

Other intangible assets consist of the following as of August 31:

	Life of Asset	_	2022	 2021
Developed courseware Student referral relationships	10 years 10 years	\$	800,000 320,000	\$ 800,000 320,000
Less: accumulated amortization			1,120,000 (277,924)	 1,120,000 (165,924)
		\$	842,076	\$ 954,076

Estimated amortization expense to be incurred in future periods is as follows:

Years Ending August 31,	s Ending August 31, Assets			Goodwill		
2023	\$	112,000	\$	55,609		
2024		112,000		55,609		
2025		112,000		55,609		
2026		112,000		55,609		
2027		112,000		55,609		
Thereafter		282,076		139,013		
	\$	842,076	\$	417,058		

NOTE 7 - LINE OF CREDIT AND NOTES PAYABLE

Line of Credit

On August 3, 2002, the College refinanced and consolidated its line of credit and notes payable into a new revolving line of credit note, with a new bank, which allowed for borrowings up to \$25,000,000 at the Wall Street Journal prime rate, minus 50 basis points. The rate was 5.00% at August 31, 2022. The line of credit is cross collateralized by a cash account held at the bank and the unrestricted portion of the College's investments. The College had an outstanding balance on the line of credit of \$19,861,281 at August 31, 2022. The revolving line of credit note matures on August 3, 2027.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

August 31, 2022 and 2021

Through August 3, 2022, the College had a line of credit with a bank which allowed for borrowings up to \$14,000,000 at the bank's prime rate. The rate was 3.25% at August 31, 2021. The line of credit was cross collateralized by a cash account held at the bank and the unrestricted portion of the College's endowment. The College had an outstanding balance on the line of credit of \$11,000,000 at August 31, 2021. The line of credit was subject to annual renewal and was most recently renewed in November 2021. Upon renewal, the line of credit was increased to \$14,000,000.

Notes Payable

As of August 31, 2022, the College did not have any outstanding notes payable. As of August 31, 2021, notes payable consisted of the following:

Note payable to a bank, due in monthly interest and principal payments of approximately \$8,500 through March 2023. Interest is fixed at 5.07%. This note is cross-collateralized by unrestricted investments and cash held in an account with the lending bank.	\$ 155,115
Note payable to a bank, due in monthly interest and principal payments of approximately \$37,400 through August 2032. Interest is fixed at 2.75%. This note is cross-collateralized by unrestricted investments and cash held in an account with the lending bank.	4,248,228
Note payable to a bank, due in monthly interest and principal payments of approximately \$19,100 through August 2032. Interest is fixed at 4.45%. This note is cross-collateralized by unrestricted investments and cash held in an account with the lending bank.	1,986,627
Notes payable, net of current portion	\$ 6,389,970

The revolving line of credit note and note payable agreements contain certain financial covenants with which the College must adhere. The College was in compliance with these agreements as of August 31, 2022 and 2021.

The revolving line of credit note and notes payable are cross collateralized by a cash account held at the bank and the unrestricted portion of the College's endowment.

Capital Leases

The College leases certain computer equipment, copiers, office equipment and furniture under various capital lease arrangements, which expire at various dates through June 2026.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

August 31, 2022 and 2021

Future minimum lease payments under capital leases for the next five fiscal years and thereafter are as follows as of August 31, 2022:

2023 2024 2025 2026	\$ 286,520 99,229 91,624 36,109
Total minimum lease payments	513,482
Less: amount representing interest	 (31,024)
Present value of minimum lease payments	\$ 482,458

Interest expense on the line of credit, note payables and capital leases was \$754,512 and \$646,900 for the years ended August 31, 2022 and 2021, respectively.

Paycheck Projection Program Loan

In April 2020, the College was granted a loan in the aggregate amount of \$3,337,800, pursuant to the Paycheck Protection Program (the "PPP") under Division A, Title I of the Coronavirus Aid, Relief, and Economic Security ("CARES") Act.

The Loan, which was in the form of a Note dated April 17, 2020, originally matured on April 17, 2022 and bore interest at a rate of 1.00% per annum, payable monthly commencing on March 17, 2021. Under the terms of the PPP, certain amounts of the loan may be forgiven if they are used for qualifying expenses as described in the CARES Act. In June 2021 the College was granted full forgiveness of the loan.

NOTE 8 - NET ASSETS

Net assets with donor restrictions are available for the following purposes at August 31:

	2022		2021	
With purpose restrictions: Scholarships Program support	\$	594,886 528,012	\$	468,123 318,025
With time restrictions:		1,122,898		786,148
Annual fund pledges		21,501		157,577
Charitable gift annuities Accumulated unspent gains on donor restricted endowment		320,264		420,345
funds		3,332,373		5,494,328
Restricted in perpetuity for endowment		7,770,268	_	7,770,268
Total	\$	12,567,304	\$	14,628,666

NOTES TO FINANCIAL STATEMENTS - CONTINUED

August 31, 2022 and 2021

Net assets were released for the following purposes during the years ended August 31:

	2022			2021		
Scholarships	\$	706,510	\$	489,778		
Program support		734,853		228,854		
Annual fund pledges		47,292		6,540		
General purposes		10,000		25,141		
Total	\$	1,498,655	\$	750,313		

NOTE 9 - PENSION PLAN

The College has a defined contribution pension plan covering all eligible faculty, administrative and staff employees. The College contributes between 8% and 10% of the current year's salary for eligible employees, depending on the employee's classification. Pension expense was approximately \$987,285 and \$1,175,000 for the years ended August 31, 2022 and 2021, respectively.

The College has two nonqualified deferred compensation plans (the "457 Plans"), which are subject to the provisions of the Code Section 457. Until paid or made available to the participant, all deferred amounts and investment earnings related to deferral amounts are solely the property and rights of the College and are subject to the claims of the College's creditors. A participant's rights under the 457 Plans are equal to those of a general creditor of the College. As of August 31, 2022, and 2021, the 457 Plan assets and corresponding liabilities totaled \$222,000 and \$228,000, respectively, and are included in investments and accrued expenses in the accompanying statements of financial position.

NOTE 10 - COMMITMENTS AND CONTINGENCIES

Operating Leases

The College leases classroom and administrative space for the main campus and regional centers. These leases expire at various dates through May 2037. The College also leases certain copiers and postage machines. The leases for copiers and postage machines expire at various dates through January 2023. Minimum future lease payments for leases are as follows:

2023	\$ 4,482,72
2024	4,502,75
2025	4,239,42
2026	4,030,40
2027	4,034,52
Thereafter	43,195,33

The College recognizes the total rent obligation as rent expense on a straight-line basis over the term of the leases. The difference between rental payments and rent expense is reflected as deferred rent in the statements of financial position.

Rent expense was approximately \$5,224,000 and \$5,020,000 for the years ended August 31, 2022 and 2021, respectively.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

August 31, 2022 and 2021

Legal

The College is involved in various legal cases that arise in the normal course of the College's operations. Based on discussion with legal counsel, the College believes that currently outstanding cases will not have a material effect on the financial position of the College.

Other

The College's core faculty, hourly staff and non-managerial administrative staff are covered by separate collective bargaining agreements and are represented by the Massachusetts Federation of Teachers and the American Federation of Teachers. The union agreements expire on August 31, 2024.

Pandemic Implications

Despite the national and local progress in managing and reducing COVID-19 as a health risk, it continues to cause disruption in the adult-serving sector of the higher education industry. On average, adult-serving colleges across the country, including Cambridge College, have experienced a decline in enrollment. In response, the College is prudently managing expenses and reallocating resources as appropriate.

While the College resumed in-person instruction to a limited extent, most programs are still being facilitated remotely or online. Further, College staff continue to conduct operations and provide student support services in a hybrid (in-office/remote) manner. The College continues to monitor the status of regulatory practices regarding COVID-19, solicits feedback from students, staff, and faculty, and remains vigilant in its health and safety protocols to ensure the well-being of all individuals coming to campus.

NOTE 11 - LIQUIDITY AND AVAILABILITY

The College's financial assets available within one year of the statement of financial position for general expenditure are as follows as of August 31:

	 2022	 2021
Cash and cash equivalents Accounts receivable to be collected during the year Endowment funds appropriated for future year	\$ 2,862,746 2,086,372 9,484,092	\$ 1,573,034 2,816,857 7,441,315
Total financial assets available within one year without Board of Trustees or donor restrictions	\$ 14,433,210	\$ 11,831,206

As part of the College's liquidity management, it structures its financial assets to be available as its general expenditures, liabilities and other obligations come due. To help manage unanticipated liquidity needs, the College has available a line of credit in the amount of \$25,000,000 (\$5,138,719 available at August 31, 2022), which it could draw upon. Although the College does not intend to spend from its board-designated endowment funds other than amounts appropriated as part of its spending policy, amounts from its board-designated endowment could be made available if necessary.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

August 31, 2022 and 2021

NOTE 12 - FUNCTIONAL EXPENSES

Expenses are reported in the statement of activities in categories recommended by the National Association of College and University Business Officers. The College's primary program service is instruction. Expenses reported as academic support, student services, institutional support and auxiliary services are incurred in support of these program services. The costs associated with physical plant (maintenance, depreciation and amortization, and interest) are allocated to functional expense categories based on estimated percentage of effort, usage, and other criteria determined by management to be reasonable and appropriate.

The following table presents the College's expenses by functional and natural category for the year ended August 31, 2022.

	Instruction	Academic Support and Student Services	Institutional Support	Fu	ındraising	Total
Salaries and benefits Supplies and services Travel and entertainment Depreciation and	\$ 6,422,430 3,689,026 316	\$ 9,987,636 7,048,709 65,164	\$ 3,820,297 3,759,703 664	\$	390,816 153,739 567	\$20,621,179 14,651,177 66,711
amortization Interest	343,358 71,038	514,569 111,466	403,282 572,008		<u>-</u>	1,261,209 754,512
	\$10,526,168	\$17,727,544	\$ 8,555,954	\$	545,122	\$37,354,788

The following table presents the College's expenses by functional and natural category for the year ended August 31, 2021.

	Instruction	Academic Support and Student Services	Institutional Support	Fundraising	Total
Salaries and benefits Supplies and services Travel and entertainment Depreciation and	\$ 7,401,807 3,500,659	\$11,497,211 5,944,617 5,014	\$ 3,850,192 3,259,796 30	\$ 500,689 161,584 847	\$23,249,899 12,866,656 5,891
amortization Interest	399,626 91,996	558,671 132,714	400,259 422,190		1,358,556 646,900
	\$11,394,088	\$18,138,227	\$ 7,932,467	\$ 663,120	\$38,127,902

NOTE 13 - SUBSEQUENT EVENTS

The College has evaluated all subsequent events that occurred after August 31, 2021 through May 22, 2023, the date the financial statements were available for issuance.

In November 2022, the College received a \$15 million grant from a donor as initial funding to implement the first year of the College's new strategic plan. This grant was secured in the context of a potentially larger multi-year grant.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

August 31, 2022 and 2021

The College is not aware of any additional subsequent events which would require additional recognition or disclosure in the financial statements as of August 31, 2022.